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Best Bespoke Glass Product Provider 2016 - UK



Amatola Glass has over 20 years of experience and has operated across three continents, and now provides bespoke glass services throughout the London area. From quoting to templating and fitting, they design, supply and fit high quality glass products to the highest standards. Gavin James Stephen told us about one of their latest projects and their approach to customer service.

Amatola Glass' latest project was the Cumberland Mansion in Central London, for which they designed and built bespoke frameless showers and antique mirrors. Gavin points out that one of the major challenges on this project was the fact that none of the walls were square.

"This meant that we had to data line – which means measuring everything out of proportion/square – in order to achieve a successful outcome; in this instance, two wrongs really did make a right! We were very proud of the outcome of the antique mirrors and frameless showers despite this challenge, and most importantly, the client was very satisfied with the end result.

"We always approach new projects with an open mind, as every client is unique. Our designers work hard in order to achieve our clients' vision to create their perfect home/office. We are a small family business, and we attract the attention of our clients with our unique bespoke products which we discuss directly with our customers on site. We have the luxury of time, which we are happy to spend with our clients in order to discuss possibilities with their home or business.

"There is never 'just a job' for us; what we do is our passion. Our mission is not just to meet our client's expectations, but to exceed them. Within our long experience, we have managed to overcome an array of challenges, and have continuously improved our services to be able to reach the highest possible standards within the glass industry."

Amatola Glass has been given the opportunity on several occasions to subcontract for bigger glass companies, simply because they have the expertise necessary to create unique products. Some bigger companies become too interested in turnover and profit, and then begin to lack in the services which require quality time with the client, which Amatola Glass are able to provide.

"The future of Amatola Glass is focused on continuously providing quality service. Our current project involves providing curved colours splash backs in a bathroom, and we are very excited to see the outcome, as this is yet again a new challenge which we have happily accepted."

